

**SMART RX SYSTEMS INC**  
Revolutionizing Patient Care



# Smart Rx Systems is redefining possibilities in Pharmacy health care.

Smart Rx Systems is redefining the role that pharmacy can play in improving health outcomes. We're doing it by asking questions, and the answers highlight how we are capitalizing with our unique innovative Kiosks to deliver innovative solutions for today's health care challenges. We have a disruptive technology to dispense medication. The robotic Kiosk is 100% automated and automates some of the most manual processes such as finding the right vial, finding the drug in seconds, count the medication without human touch, labeling the vial with the patient information, printing the data sheet, and displaying a digital picture of the dispensed drug for verification. It is like a safe deposit box containing the valuable goods. It knows how to count from the time we receive to the time of re-order. It is a tireless worker, works without efforts, moods do not impact its performance and is the greatest work asset in the pharmacy.

# SMART RX SYSTEMS

LEADER IN AUTOMATED PHARMACY



**REDBOX** TRANSFORMED THE  
MOVIE RENTAL EXPERIENCE;  
The **SMART PHARMASSIST™ KIOSK**  
IS TRANSFORMING THE PRESCRIPTION  
FULFILLMENT EXPERIENCE



# PHARMACISTS

To ensure patients experience the best care and service, a specially trained Pharmacist staffs the Smart PharmAssist™ Kiosk during business hours. Our Pharmacist or Pharmacist Technician are always available to assist.



# PROBLEMS AND OPPORTUNITY

## PROBLEMS

- Current Pharmacies are brick and mortar businesses with high fixed cost
- Inconvenient to patients
- Manual counting and manual verification
- Long Patient wait times
- Lack of accuracy due to human error
- Majority of the Pharmacists are not available 24/7

## OPPORTUNITY

- The Smart PharmAssist™ Kiosk is located at the point of care and Retail Locations
- No long waits, and private transaction
- Medication can be dispensed in 1 minutes or less
- The Smart PharmAssist™ Kiosk has a proven accuracy of 99.8%
- Pharmacist are available 24/7 via video conferencing on mobile devices
- Retail Pharmacy is a \$500 billion market



*Opportunity*  
IS KNOCKING

# THREE MODELS TO CHOOSE FROM



SPK MODEL 150

**SPK MODEL 75**

**SPK MODEL 150**

**SPK MODEL 225**

# TOTAL KIOSK FOOTPRINT REQUIRED



**Total Operational Footprint  
Required Including  
Patient Area  
50 sq. feet**

# TWO CELL SIZES TO CHOOSE FROM



**Single Cell**  
676 cc



**Extended Cell**  
1,900 cc





# ADVANTAGES OF THE PHARMACY REVOLUTION

## The Evolution of the “Smart PharmAssist™ Kiosk”



### What is a Smart PharmAssist™ Kiosk

The Smart PharmAssist™ Kiosk is a fully automated medication management and dispensing system designed for in-office dispensing, with the capacity to dispense 225 different types of medications. Features include automated pill counting, live video conferencing technology, automated vial capping, automated labeling, real time medication verification by a remote Pharmacist and an on site Tech.

### What are the benefits of a Smart PharmAssist™ Kiosk

- Provides outpatient medication services to patients
- Improves prescription fill rates dramatically
- Increases patients' compliance with medication
- Reduces hospital admissions and readmissions
- Decreases pharmacy callbacks
- Replaces expensive starter packs

### What exactly will the Smart PharmAssist™ Kiosk do for you?

#### INCREASE PRACTICE REVENUE

Generate supplemental income of \$300,000 to \$1,200,000 annually for a physician practice.

#### ATTRACT AND RETAIN PATIENTS

In the age of consumer-driven healthcare, healthcare organizations need an edge over their competition.

#### INCREASE MEDICATION ADHERENCE

Patients get diagnosed and treated in one location  
With a prescription fill rate of close to 100%

#### REDUCE HOSPITAL COSTS

Decrease unreimbursed hospital expenses by reducing the number of patients hospitalized in the future as a result of their noncompliance.

#### IMPROVE PATIENT SATISFACTION

Increase medication fill rates to improve patient health outcomes and increase patient satisfaction

**The Smart PharmAssist™ Kiosk Gives You The Tools You Need To Dispense On Demand Medication In Your Practice And Surpass Your Customers' Expectations.**

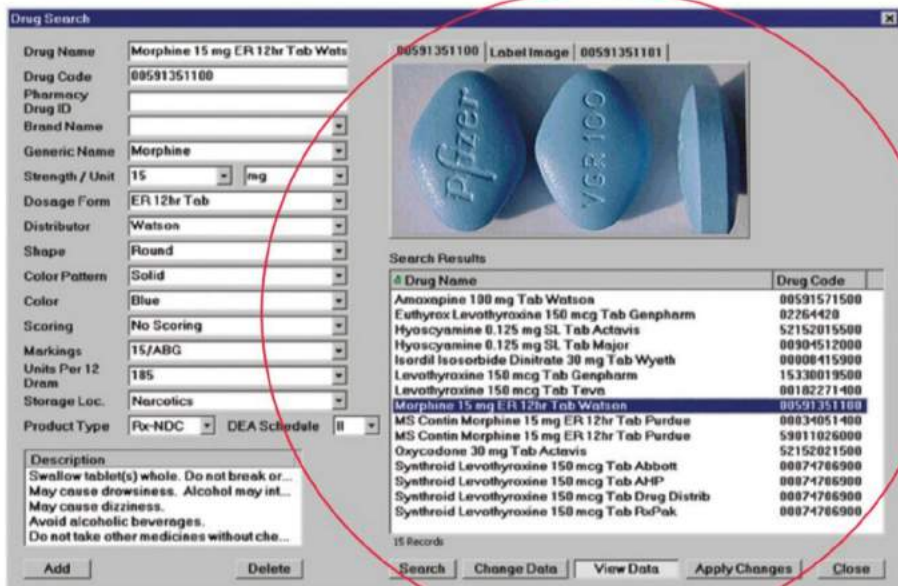
# MULTIPLE SECURITY REMOTE SURVEILLANCE SYSTEMS



THE SMART PHARMASSIST™ KIOSK HAS MULTIPLE SECURITY CAMERAS TO MONITOR ALL ACTIVITIES THE CAMERAS ARE DESIGNED TO RECORD ALL MEDICATION FILLING BY THE ROBOTIC ARM AND RECORDING OF ALL EMPLOYEES ACCESS TO MEDICATION CARTRIDGES.

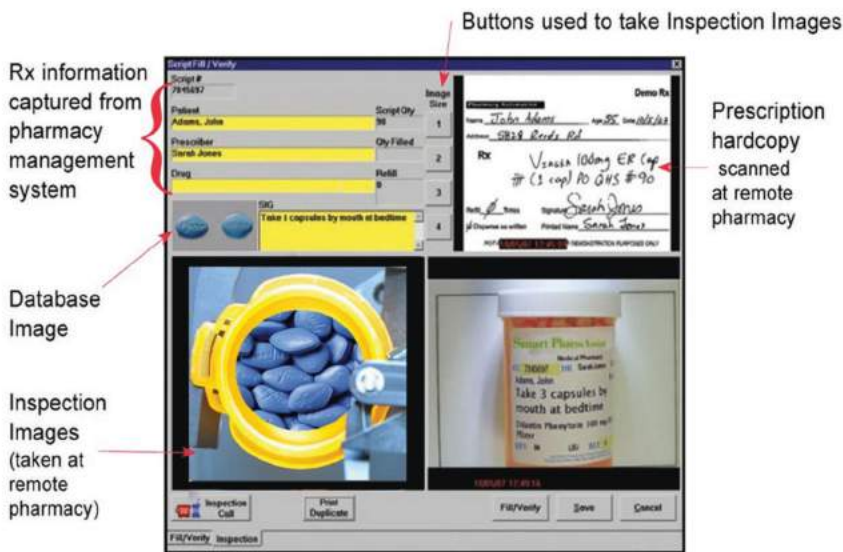
# DUAL VERIFICATION OF MEDICATION

## Automatic Verification Process



Initial automatic verification done by software by matching database Image with filled image

Filled medication images taken by the camera Located in the kiosk



Pharmacist Verification Prior to dispensing

OUR SOFTWARE CAN IDENTIFY EACH TABLET BY ITS COLOR, SHAPE, SIZE AND MARKINGS

# Example Revenue for each Smart PharmAssist™ Kiosk



## Average Doctor's office

Average number of prescriptions written by a prescriber per day	<b>50</b>
Minimum number of prescribers at a health care provider facility	<b>4+</b>
Average co-pay per prescriptions	<b>\$20</b>

## Conservative Co-Pay Model

Average number of prescriptions written by a prescriber per day	<b>20</b>
Number of prescribers at a health care provider	<b>4</b>
Average co-pay for prescriptions	<b>\$10</b>

Total number of prescriptions written per day **80**

Total Sales per day **\$800.00**

Total Sales per week (5 Days) **\$4,000.00**

Total Sales per year (52 Weeks) **\$208,000.00**

**Note: \$208,000.00 is revenue from co-pay only, this does not include insurance reimbursement.**

# TARGET MARKET



Grocery Store



Convenient Stores



Assisted Living



Corporate Offices



VA Hospital



Dentist



Urgent Care



Doctors Office



Nursing Home



Eye Clinics



Wal-Mart Stores



Target



Retail Stores



Hospital



Sam's Club



Department of Defense



University



Airports

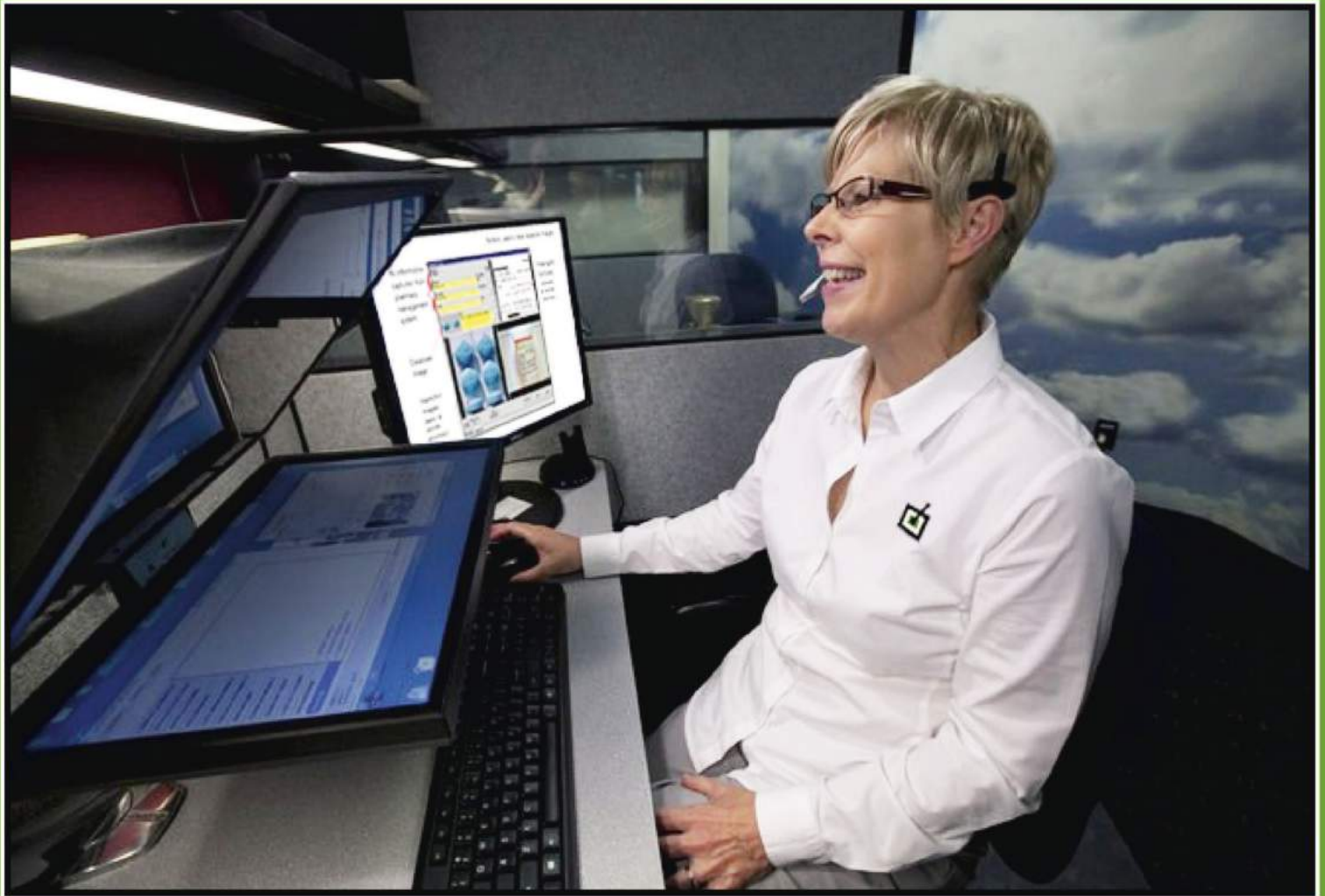
## The Target Market



## Smart PharmAssist™ Kiosk

- Urgent Care
- Hospitals
- Point of Care
- Retail Stores
- Corporate Offices
- Retail Pharmacies

# SMART RX SYSTEMS REMOTE TELEPHARMACIST

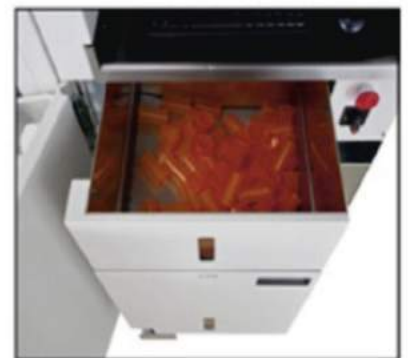


- The Tele Pharmacist can council patients via video & phone
- Medications are only dispensed after it has been reviewed
- Pharmacists are available 24 / 7 via kiosk and mobile app
- Patients can use our mobile app to contact the Pharmacist
- No charge to speak to a Smart Rx Pharmacist

# THE SPK LOWER VIAL CABINET



**THE SPK BULK LOAD  
CAN HOLD 400+ VIALS  
AND 12 TYPES OF VIALS  
FROM 12 TO 40 DRAM**



# THE SPK UPPER VIAL CABINET



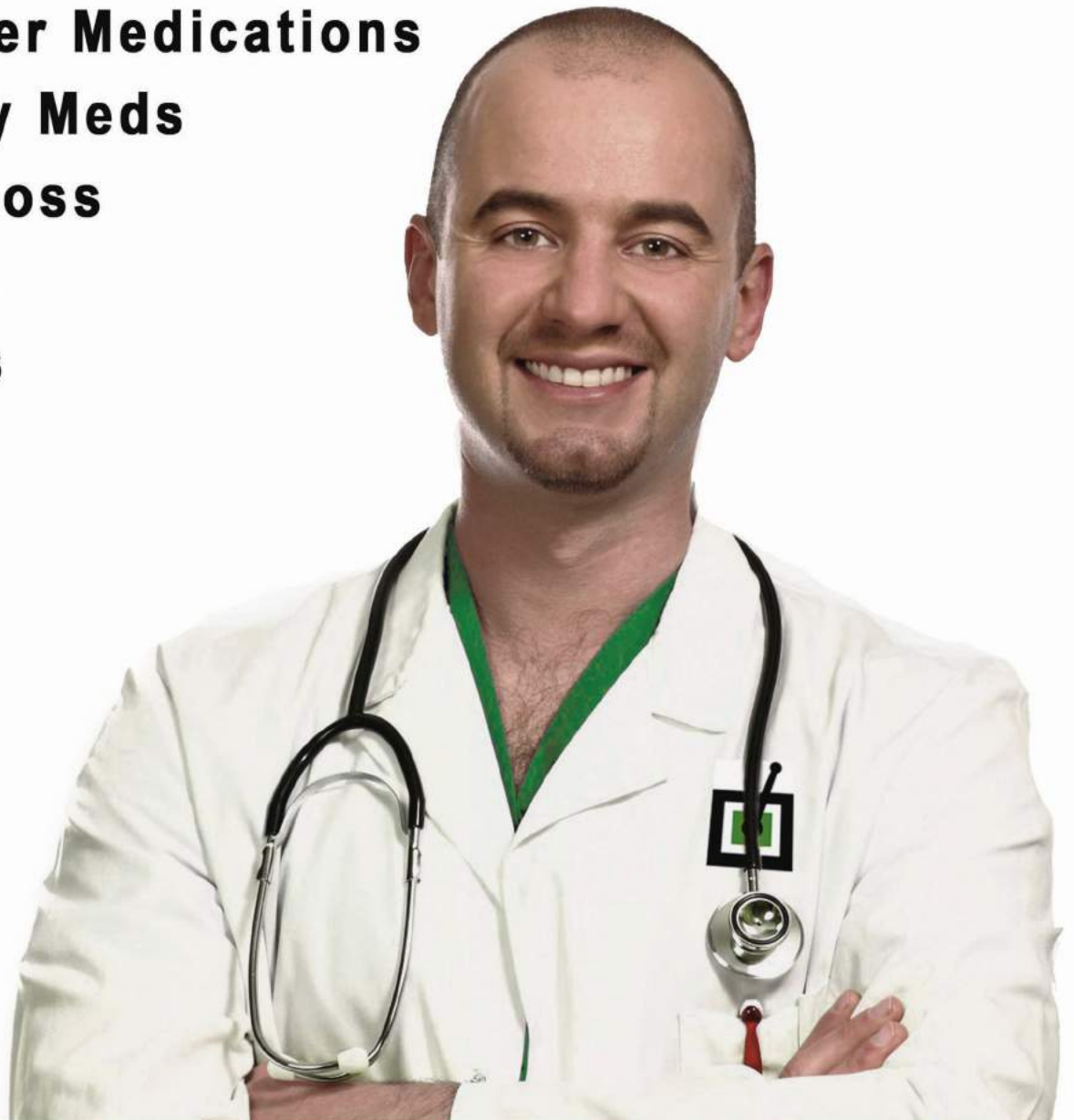
**THE SPK BULK LOAD  
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# SERVICES PROVIDED BY SMART RX SYSTEMS

- **Prescription filling at the point of care**
- **Coach and council for Diabetes A-1C**
- **Over the Counter Medications (OTC)**
- **Pharmacy App for Mobile phones**
- **Over 30 Medications for \$3.00**
- **24/7 Telepharmacy Service**
- **Mail Order Medications**
- **Specialty Meds**
- **Weight Loss**
- **Vitamins**
- **Wellness**



# COMMON QUESTIONS ABOUT KIOSK DISPENSING

## 1. How will medication dispensing benefit patients?

- Increase Convenience - No need to make an extra stop at the pharmacy, Strengthens relationships between patients and Doctors.
- Increases Patient Satisfaction-Providing valuable and desired service
- Increases Confidentiality - Consultations and prescription questions are answered in the privacy of the doctor's office
- Increases Patient Compliance - 36% of prescriptions are never filled when patients are sent to a pharmacy to fill their prescriptions. However, when patients receive their medications at the point of care, there is no doubt the patient is leaving with their medication.

## 2. Can Smart Rx Systems provide any medications a Doctors practice chooses?

With over 120,000 medications available to, Smart Rx Systems we offer the largest line of products in the industry, We offer brand and AAA-rated generic products, OTCs, medications as well as injectable vaccines, topical, compounds, liquids and other items.

## 3. Does dispensing comply with state and federal drug dispensing regulations?

Yes, medications are bottled, safety-sealed, and labeled in compliance with federal and state regulations, allowing for efficient and easy on-site dispensing.

## 4. Does the practice have to file insurance claims for medications dispensed?

No; whether a patient pays cash or uses their prescription coverage to receive an in-office medication, Smart Rx Systems will provide all billing services without any disruption to the practice. We will adjudicate all claims electronically through our automated billing system.

## 5. How much space is required for dispensing?

This depends on the size of the practice and how many medications are in the formulary. We suggest the doctors practice have a minimum of 100 square feet space against any wall. Some states have specific regulations on placement of the kiosk. We can assist in identifying the specific regulations needed to be compliant with your state.

## 6. What options do you offer for refills to patients?

Patients have the option to choose where their prescription is filled. The patient can call in and stop by the physician's office, get their medications filled during a routine office visit, or have it sent through mail, or have the prescription sent to a pharmacy of their choice.

# NEXT STEP

We're ready to help you



**TO LEARN MORE**

**Contact us at**

**(813) 340-4423**

**or**

**[Info@SmartRxSystems.com](mailto:Info@SmartRxSystems.com)**

[www.smartrxsystems.com](http://www.smartrxsystems.com)